

Appendix C, Pricing Index
DIR-TSO-2664
Crystal Communications, LTD

Hardware	Customer Discount % off MSRP
Aclara Technologies	20.00%
Alvarion	27.75%
Aviat Networks - IDU GE3, IRU MHSB	55.75%
Aviat Networks - IRU	55.75%
Aviat Networks - IRU Spares	45.75%
Aviat Networks - Radio Orderwire	20.75%
Aviat Networks - Eclipse	55.75%
Aviat Networks - Eclipse Spares	45.75%
Aviat Networks - Installation Parts, Antennas	20.75%
Aviat Network - WTM	14.75%
Bridgewave Communications	25.75%
Cambium	20.00%
Ceragon	40.00%
Ceragon Installation Parts, Antennas	21.00%
Dragonwave	27.00%
Firetide	26.00%
GE-MDS	15.75%
GE- MDS Pulsenet	7.75%
GE-MDS Accessories	3.75%
JAR	48.75%
MARS	15.00%
Meru Networks	25.75%
Meru Networks antennas, mounts, power supplies	10.75%
Meru Networks Enterprise Branch incl AP1000, MC1500 series	10.75%
Meru Networks Outdoor Access Points	10.00%
Proxim - Point-to-Multipoint (MP) (excludes 5012-SUR-US)	28.00%
Proxim - antennas, mounts, power supplies	10.00%
Proxim - Point-to-Point (PP)	28.00%
Proxim - Point-to-Point (PP) (Licensed)	38.00%
Proxim - Wireless LAN (AP)	28.00%
Proxim - Mesh Networks (MX)	28.00%
Purewave - Basestations	20.00%
Purewave - CPE and Accessories	10.00%
Radwin	20.75%
Radio Waves	24.00%
Signal Technologies	24.00%

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Telrad	21.00%
Telrad - CPE & Accessories	16.00%
Trustwave - WFR Products	20.00%
Trustwave - SWG Products	20.00%
Trustwave - SEG Products	20.00%
Trustwave - DLP Products	20.00%
Trustwave - NAC Products	20.00%
Trustwave - TK Products	20.00%
Trustwave - MST Products	15.00%
Trustwave - SIEM Products (Excludes SIEM-LC)	20.00%
Trustwave - WAF Products	20.00%
Trustwave - SSL Products	30.00%
Vermotion	5.75%
Maintenance	Customer Discount % off MSRP
Aviat Networks - Aviatcare	38.75%
Aviat Networks - Aviatcare OEM	5.75%
Aviat Networks - Aviatcare Onsite	5.75%
Meru Networks (Education)	5.75%
Meru Networks (All Others)	3.00%
Bridgewave Communications Ext Warranty NDR	25.75%
Bridgewave Communications Ext Warranty NDR Renewals	20.75%
Proxim	21.00%
Trustwave - Extended Warranty, Maintenance (Except NAC Products)	5.00%
Trustwave - NAC Product Maintenance	10.00%
Technical Services	Customer Discount % off MSRP
Crystal Communications Ltd. - Cabling, Network and Wireless Network Design and Installation	25.75%
Trustwave - Installation, Design and System Audit (Except WFR & NAC Products)	10.00%
Trustwave - Training	5.00%